



MODULE 6

Responses, Determinations and Disputes

VIDEO 1

The Object of a Response or Determination

Presentation & Compilation

Responses and Determinations

- Every claim requires a response or determination
- The outcomes of a response:
 - Acceptance in full
 - Rejected entirely
 - Accepted but with a reduced amount

The Object of a Response or Determination

- To convince the Contractor that the award is fair in accordance with the contract, taking due regard of all relevant circumstances
- To convince the Employer that the award is fair in accordance with the contract, taking due regard of all relevant circumstances
- To convince both parties that if they raise a dispute, it will ultimately fail

Presentation and Compilation of Responses and Determinations

- Everything that applies to the claim applies equally to a response document. In summary the main points are:
 - User-friendly
 - Stand alone document
 - Lead to a logical conclusion
 - Professional presentation

Presentation and Compilation of Responses and Determinations

- CEES
- The Four Key Points
- Ensure that you tell the reader the conclusions that you wish them to reach